whether you’re talking about an executive manager, sports coach, or schoolteacher, leadership is about guiding and impacting outcomes, enabling groups of people to work together to accomplish what they couldn’t do working individually. In this sense, leadership is something you do, not something you are.

Emotional intelligence (EQ) – the ability to understand and manage your own emotions as well as recognize and influence the emotions of others – is vital for leading effectively. To lead, you must be able to connect, motivate, and inspire a sense of ownership of shared objectives.

Heightening your capacity to lead others requires being able to see how you think and act. To succeed, effective leadership enables followers to succeed, sets direction, builds a vision, and adapts as circumstances require.

Leadership is about mapping out where you need to go to win as a team or an organization. It’s dynamic, exciting, and inspiring.

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